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PANEL "ADDRESSING A CRISIS-RELATED SURGE IN DISTRESSED ASSETS"

Dealing with NPLs in Times of Crisis

Alexandra Habeler-Drabek Chief Risk Officer at Erste Group

Our Operating Environment Of The Last Decade: Multiple Crises With Direct And Indirect Impacts On Our Region

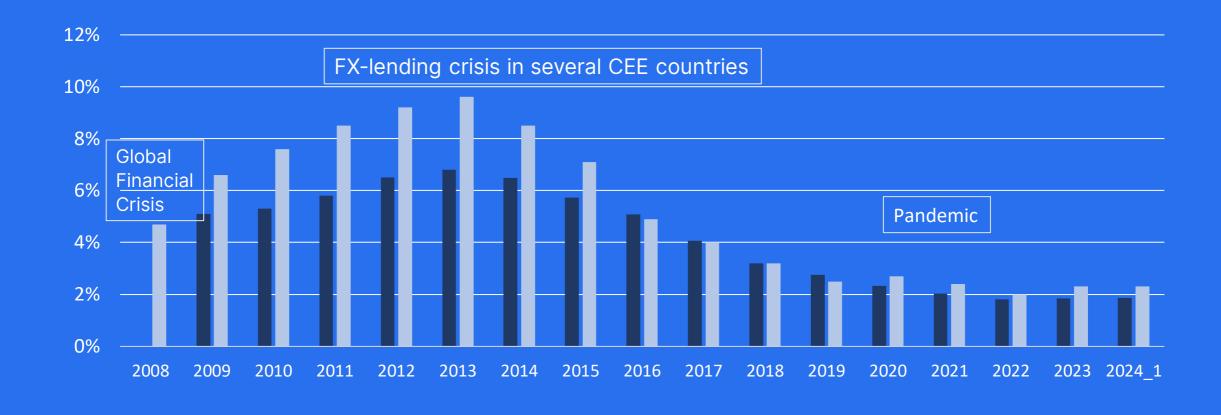
- 1. Global Financial Crisis (2007-2008)
- 2. European sovereign debt crisis (2009 mid/end of 2010s)
- 3. FX-lending crisis in several CEE countries after 2010
- 4. US-China trade war after 2018
- 5. Pandemic of 2020-21
- 6. Inflation and cost-of-living crisis of 2021-23, triggered by global supply chain crunch and energy supply crises
- Ongoing military conflicts in Middle-East, Ukraine, increasing US-China tensions, multipolar alliances



NPL Reduction At Erste Group



NPL Development In Erste's Region And The EU

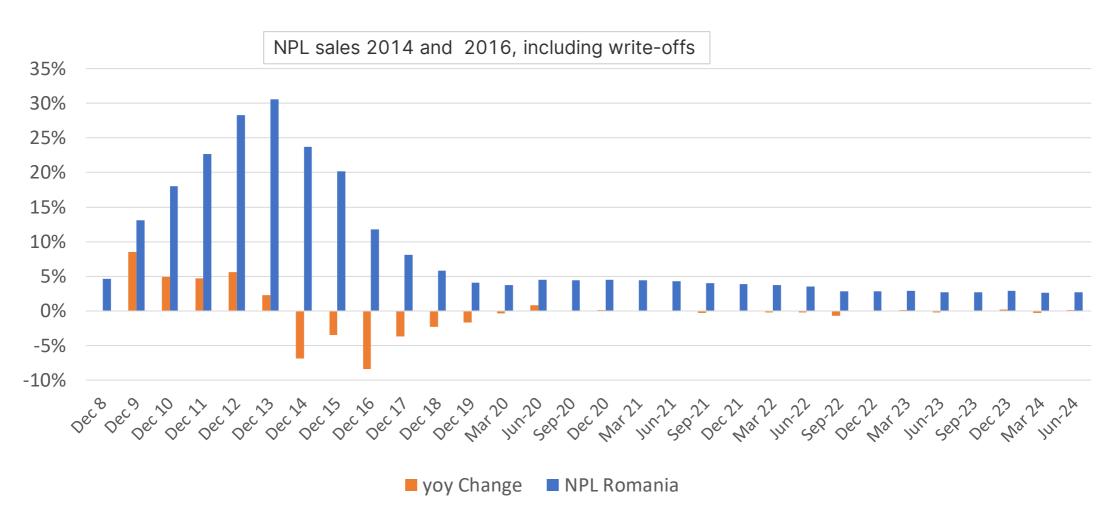


■ NPL EU

■ NPL Erste Group



NPL Development at our Romanian Subsidiary BCR 2008-2024



Challenges

- 1. Complexity
- 2. Reputational risks
- 3. Regulatory and legal hurdles (for NPL sales)
- 4. Rules regarding enforcement differ between jurisdictions (for mortgage loans)
- 5. Legal costs (especially in case of debt enforcement)
- 6. Asset repossession
- 7. Bad Bank (transfer pricing)

