The natural rate of interest through the hall of mirrors

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The natural interest rate debate: an evolution

Post-GFC pre-COVID consensus

- Trend decline in real rate owes to falling *natural* interest rate (r-star)
- Linked to *structural* factors e.g. slowing productivity, demographic shifts (more savers & higher life expectancy), higher inequality, global saving glut etc
- With ELB, this poses problems for monetary policy

Post-COVID debate

- Blanchard (2023): It would be surprising if the deep pre-COVID forces are going to revert in the opposite direction so soon.
- Summers (2023): Fed has raised rate substantially and yet the economy has not slowed. Lower sensitivity of demand to interest rates implies a higher r-star.

Puzzle 1: We know less than we think we do about r-star drivers



Sources: Borio, Disyatat, Juselius and Rungcharoenkitkul (2022)

Puzzle 2: Nobody anticipated the supposedly predictable r-star decline



Puzzle 3: Apparent influence of monetary policy on expected r-star ⇒ a violation of MP neutrality



MP surprises explain most of the trend decline in yields



Sources: Replicating Hillenbrand (2022)

Standard theoretical framework



- Structural factors determine r*
- Everyone knows the true process of real rate trend
- Money neutrality holds true



- r* process is unknown, and agents must learn the r* value
 - Beliefs matter, not just fundamentals \Rightarrow r* is endogenous to learning
- Agents rely on each other to learn about r*
 - Cyclical shocks can persistently affect beliefs via the "hall-of-mirrors" effects

The hall-of-mirrors intuition



Formal steps

- Introduce a two-sided learning problem into the New Keynesian framework
- Solve the model under two imperfect information settings
 - *Common knowledge*: Each side understands that the other is learning from itself
 - *Hall-of-mirrors* : Both are unaware of double learning
- Quantitative analysis
 - Simulate r-star beliefs, with shocks chosen to match key macro variables
 - Examine the potential relevance of hall-of-mirrors effects in post-GFC period
 - Explore the implications for post-COVID period and beyond

Post-GFC simulation



Explaining excess sensitivity of long rates to monetary policy



BIS

Explaining yield curve dynamics



Post-COVID: What's on the cards?



Model predicts higher for longer



Conclusion

- *"Hall-of-mirrors"* hypothesis: r* is endogenous to cyclical shocks and monetary policy through a self-reinforcing two-sided learning process
- A parsimonious explanation of many post-GFC salient features
 - Low for long rates, apparent r* decline, slow output recovery, low inflation
 - Excess sensitivity of forward rates to MP & apparent violation of money neutrality
- Policy implications
 - Aggressive MP easing designed to avert ELB may in fact make it more likely
 - Recent inflation surge may offer a rare opportunity to exit the low-for-long era
 - Communicating views about r* ("I need to keep rates low because r* is low") may be counterproductive