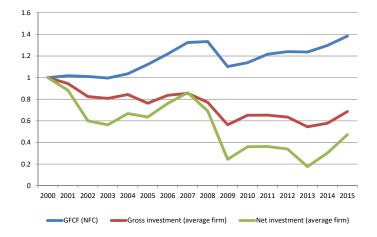
## Financing Investment: The Role of Heterogeneity

#### Şebnem Kalemli-Özcan University of Maryland, CEPR and NBER

EIB Annual Conference, 2017

Chapter 7: joint work with Annalisa Ferrando and Carsten Preuss

### Slow Recovery in Europe: Sluggish Corporate Investment

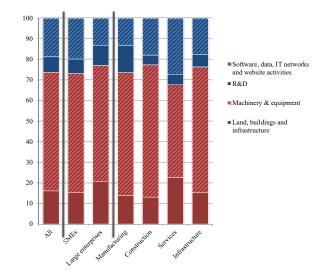


# Type of Investment Finance and Sluggish Recovery

- Too much debt on firms' balance sheet: debt overhang problem ⇒ Low Investment
- $\bullet$  Too much short term debt: rollover risk  $\Rightarrow$  Low Investment
- Too little equity financing: ⇒ reduces risk sharing and increases uncertainty ⇒ Low Investment
- Too much debt and low interest rates with financial frictions  $\Rightarrow$  misallocation of K  $\Rightarrow$  Low TFP

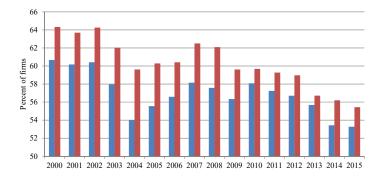
### Can we Dig Deeper? Investment Types: EIBIS Data

#### 70 % of Investment is in Fixed Tangible Assets



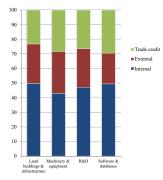
#### External Finance Over Time: ORBIS Data

Firms with more than 50 % of their financing being external constitute largest fraction of firms. But this varies over time.

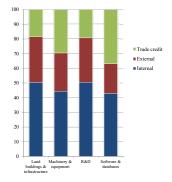


### Type of Finance and Investment: ORBIS-EIBIS Data

External and Internal Finance seem to have equal roles in financing of different type of investment.



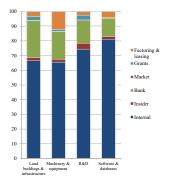
#### Figure: SMEs



#### Figure: Large Firms

### Type of Finance and Investment: EIBIS Data

Internal Finance seems to have a bigger role especially for intangible investment.



#### Figure: SMEs

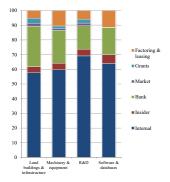


Figure: Large Firms

- ORBIS is based on balance sheet accounting so we only use liabilities for financing, whereas EIBIS use both assets and liabilities as sources of finance
- EIBIS does not ask about trade credit and includes cash in internal finance, whereas ORBIS has cash under short term assets.

# Key Takeaways from Regression Analysis

- Firms finance tangible assets mostly with external finance—ST and LT bank debt
- Firms who have more than 50 percent of their total financing from external sources increase investment more in the aftermath of the crisis—Importance of **access to external finance**
- SMEs use internal finance to finance intangible investment
- **Trade credit** was an important source of finance both for SMEs and large firms during the crisis
- **Policy lesson 1:** SMEs need to move from internal to external finance for their intangible investment, especially R&D.
- **Policy lesson 2:** Need less national rules/regulations to enhance more cross-border asset/equity ownership.