Bubbles and Central Banks: Historical Perspectives

> Markus K. Brunnermeier Princeton University

Isabel Schnabel Johannes Gutenberg University Mainz and German Council of Economic Experts

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II. Characteristics of asset price bubbles

III. Severity of crises

IV. Policy responses

V. Conclusion and policy implications

- How should central banks react to asset price bubbles?
- Should they behave passively and intervene only when the bubble bursts?
  - $\Rightarrow$  "Cleaning up the mess" (Greenspan view)
- Or should they try to intervene early to prevent the emergence of bubbles?
  - $\Rightarrow$  "Leaning against the wind" (BIS view)
- If central banks should "lean against the wind", how should they intervene?
  - Should they prick the bubble by raising interest rates...
  - ... or should they use macroprudential tools?

- Before the recent crisis, the Fed and most other central banks had been *reluctant* to use monetary policy to tackle asset price bubbles
- Given the *huge costs* of the crisis, many observers speculate whether these costs could have been avoided by a monetary policy trying to prevent the evolution of the housing bubble
- The experience from the crisis seems to have shifted the view towards more intervention
- What can *history* tell us about the success of monetary or other interventions in fighting asset price bubbles?

## Why monetary policy should not react to bubbles

- Bubbles cannot be *identified* with confidence
- Monetary policy is too blunt to contain a bubble in a specific market
- High costs of intervention because it may damage other parts of the economy
- Bubbles are a problem only in combination with unstable financial markets
  - Problems should be tackled by financial regulation rather than monetary policy

Why monetary policy should react to asset price bubbles

- Even if bubbles are hard to identify, it is not optimal to do nothing
- Expected costs of bursting bubbles outweigh the costs of intervention
- Cleaning after a bubble is an *asymmetric* policy, which risks creating the *next bubble*
- Financial regulation may not be fully effective
  - Regulatory arbitrage limits the reach of financial regulation
  - Monetary policy also reaches the shadow banking sector

# Contribution of this paper

- Analyze and categorize 23 prominent asset price booms from the past 400 years:
  - Types of assets involved
  - Holders of assets
  - Economic environment during emergence
  - Severity of crises
  - Policy responses

# Overview of sample

	Event	Time	Place
1	Tulipmania	1634-37 (crisis: Feb. 1636)	Netherlands
2	Mississippi bubble	1719-20 (crisis: May 1720)	Paris
3	Crisis of 1763	1763 (crisis: Sept. 1763)	Amsterdam, Hamburg, Berlin
4	Crisis of 1772	1772-73 (crisis: June 1772)	England, Scotland
5	Latin America Mania	1824-25 (crisis: Dec. 1825)	England (mainly London)
6	Railway Mania	1840s (crises: April/Oct.1847)	England
7	Panic of 1857	1856-57 (crisis: Oct.1857)	United States
8	Gründerkrise	1872-73 (crisis: May 1873)	Germany, Austria
9	Chicago real estate boom	1881-83 (no crisis)	Chicago
10	Crisis of 1882	1881-82 (crisis: Jan. 1882)	France
11	Panic of 1893	1890-93 (crisis: Jan. 1893)	Australia
12	Norwegian crisis of 1899	1895-1900 (crisis: July 1899)	Norway
13	U.S. real estate bubble	1920-26 (no crisis)	United States
14	German stock price bubble	1927 (crisis: May 1927)	Germany
15	U.S. stock price bubble	1928-29 (crisis: Oct. 1929)	United States
16	"Lost decade"	1985-2003 (crisis: Jan. 1990)	Japan
17	Scandinavian crisis: Norway	1984-92 (crisis: Oct. 1991)	Norway
18	Scandinavian crisis: Finland	1986-92 (crisis: Sept. 1991)	Finland
19	Asian crisis: Thailand	1995-98 (crisis: July 1997)	Thailand
20	Dot-com bubble	1995-2001 (crisis: April 2000)	United States
21	Real estate bubble in Australia	2002-04 (no crisis)	Australia
22	Subprime housing bubble	2003-10 (crisis: 2007)	United States
23	Spanish housing bubble	1997-? (crisis: 2007)	Spain

## Are we really talking about bubbles?

- The terms "bubbles" and "asset price booms" are used interchangeably here
- No attempt to identify deviations from fundamental values
- When talking about bubbles, we mean asset price booms accompanied by *euphoria* and *extrapolative expectations* followed by a collapse of asset prices
- We do not judge whether this collapse was fundamentally justified

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## II. Characteristics of asset price bubbles

- Bubbles occurred in a wide range of assets:
  - Especially in the early part of the sample: Commodities (tulips, grain, sugar)
  - ▶ 19th century: Large *infrastructure* projects (railroads, canals)
  - Throughout the sample: Securities and real estate

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- Bubbles occurred in a wide range of assets:
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  - ▶ 19th century: Large *infrastructure* projects (railroads, canals)
  - Throughout the sample: Securities and real estate
- Holders of assets:
  - In most instances, bubble assets were held widely
  - In a few cases bubble assets were only held by specific groups, such as specialized traders or wealthy individuals
  - Often banks were among the speculators

## Characteristics of bubbles

• *Financing* of bubbles:

- Most bubbles were largely financed by *debt*
- Exceptions: Chicago real estate boom 1881-83, dot-com crisis 2000
- *Bank financing* played an important role in many crises
  - $\rightarrow$  Raises the likelihood of a banking crisis

## Characteristics of bubbles

Financing of bubbles:

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- Exceptions: Chicago real estate boom 1881-83, dot-com crisis 2000
- ► Bank financing played an important role in many crises → Raises the likelihood of a banking crisis
- Triggers of bubbles ("displacements"):
  - ► Technological innovations: Railways, New Economy,...
  - Financial innovations: Futures, acceptance loans, securitization,...
  - Political events: Wars,...

### Economic environment

Bubbles ...

- emerged when the stance of *monetary policy* was *expansive* (also: issuing of bank notes by private banks, gold discoveries)
- were accompanied by *lending booms*, often related to *financial innovation* (acceptance loans in 1763, securitization in 2007/2008), mutual reinforcement of lending booms and asset bubbles
- were sometimes fueled by *capital inflows* (Railway mania 1840s in England, German stock price bubble of 1927, Scandinavian crises 1991, US subprime crisis 2007-09)

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# III. Severity of crises

#### No clear relationship with type of bubbles

- Bubbles involving real estate often led to severe recessions
- But: Same was true for other types of bubbles, such as 1763 (grain and sugar), Latin America mania 1824/25 and Railway mania 1840s in England (securities and commodities), French crisis of 1882 (securities)
- Not all real estate bubbles had severe consequences, example: United States 1920-26
- Narrow focus on real estate bubbles is misplaced and risks overlooking the build-up of risks in other markets

# Severity of crises

- Crucial factor: Debt financing of bubbles
- Severity of crises is strongly correlated with the occurrence of lending booms
  - Examples: Tulipmania 1634-37 vs. crisis of 1763, dot-com crisis 2000 vs. Railway mania 1840s
- Real-estate bubbles are typically debt-financed and therefore tend to be severe
- Crises tended to be less severe when *leverage* was limited, example: Chicago real estate boom 1881-1883

# Severity of crises

- Almost all crises in our sample involving *banking crises* led to severe recessions
- In some cases, the crisis was amplified by *fire sales* by banks if banks themselves were holding the bubble asset, examples: crisis of 1763, Australian panic of 1893
- In other cases, bank balance sheets were weakened by depressed asset prices, setting the ground for a later crisis, example: German stock price bubble of 1927

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# IV. Policy Responses

We distinguish between the following policies:

- 1. *Cleaning* = *only* cleaning: No significant policy reaction before the bursting of the bubble
- 2. *Leaning interest rate policies* = Increases in policy interest rates in the run-up phase of the bubble
- Macroprudential policies = All policy reactions using other tools than interest rates, such as loan-to-value ratios, quantity restrictions for lending, specific reserve requirements etc. (sometimes also referred to as quantity instruments)

Hypothesis 1: Pure cleaning is costly  $\checkmark$ 

- Pure cleaning strategies are only found in relatively *immature* financial systems
- Example 1: Crisis of 1763
  - No authority felt responsible or was capable of mitigating the lending boom
  - Severe disruptions in the financial sector and the real economy
- Example 2: Australian panic of 1893
  - Boom in mining shares and land and the accompanying lending boom were not mitigated by any policy intervention
  - Burst of the bubble led to a deep depression and the breakdown of the financial system

Hypothesis 2: Leaning interest rate policies may mitigate crises ( $\checkmark$ )

- There are instances of successful leaning
- Example 1: Norwegian crisis of 1899 (Gerdrup 2003)
  - Early increase in interest rates seems to have mitigated the real estate bubble and may explain the relatively mild recession
- ► Example 2: Australian real estate bubble of 2002-04
  - Stepwise tightening of monetary policy
  - Housing prices decelerated without any severe disruption
- Evidence suggests that leaning in principle can be effective
- However, in most instances of leaning interest rate policies there were severe recessions nevertheless

Hypothesis 3: Leaning interest rate policy may be ineffective if it is too weak or comes too late  $\checkmark$ 

- There are many cases where policy interest rate increases prior to the crisis were too weak to curb the bubble
- Example 1: Gründerkrise 1872/73
  - Interest increases were not sufficient to mitigate the boom in stocks and real estate
- ► Example 2: US subprime housing bubble 2003-2010
  - The Fed started raising interest rates in 2004, but housing prices continued to rise until 2006

Hypothesis 3: Leaning interest rate policy may be ineffective if it is too weak or comes too late  $\checkmark$ 

- Often interest rates were raised only at a very *late stage*
- Example 1: Railway mania 1840s
  - Bank of England was criticized for having reacted too late to speculation
  - Bursting of the bubble was followed a deep recession and one of the worst British banking panics
- Example 2: US stock price bubble 1929
  - Discount rate was raised shortly before the bubble burst

Hypothesis 4: Leaning interest rate policy may be harmful if it is too strong (?)

- When the policy response comes late, this may force a sharp interest rate increase, which then triggers the bursting of the bubble ("pricking")
- Example: Japan's lost decade
  - Bank of Japan was criticized for having promoted the recession by pricking the bubble (Patrick 1998)
- Problem: Counterfactual is unclear late leaning may still be better than allowing the bubble to expand further

Hypothesis 4: Leaning interest rate policy may be harmful if it is too strong (?)

- Pricking of bubbles does *not always* lead into a recession, example: Mississippi bubble 1719-20, dot-com bubble 1995-2001
- A policy preventing the emergence of bubbles seems preferable to late pricking
- When prices have already risen to an unsustainable level, all policy options are likely to be expensive

# Hypothesis 5: Macroprudential instruments may mitigate crises. ( $\checkmark$ )

- Macroprudential instruments were not used in the early episodes but have become more common since the 20th century and were sometimes quite successful
- ► Example 1: US real estate bubble 1920-26 (White 2009)
  - Under the National Banking Act, loans were subject to loan-to-value restrictions of 50 percent
  - Total real estate lending was limited to 25 percent of a bank's capital
  - Most banks survived the bursting bubble relatively well, stability of the financial system was not threatened
- Example 2: Australian real estate bubble 2002-04
  - Higher capital requirements for certain loans, including home equity loans
  - Policy was accompanied by a leaning interest rate policy and appears to have been quite successful

Hypothesis 5: Macroprudential instruments may mitigate crises. ( $\checkmark$ )

- In other episodes macroprudential instruments were less successful
- Example 1: Stock price bubbles in Germany 1927 and US 1929
  - Limiting access to the discount window for banks was very effective in limiting stock market lending
  - But it also induced a severe crash in stock markets
  - Measures came too late and were too strong
- Example 2: Spain 1997-?
  - First country to introduce countercyclical measures in the form of dynamic provisioning
  - Credit expansion was not curbed effectively
  - Reasons: Measures were not strong enough, credit was substituted through other sources (Jiménez et al. 2012)

Interest rate policy vs. macroprudential instruments

- Both types of policies were effective in some episodes, but failed in others
- Advantage of macropru: More *targeted* than interest rate increases because it can be applied to specific sectors, therefore also less subject to conflicts of objectives
- Disadvantage of macropru: Measures can more easily be circumvented (*regulatory arbitrage*)
- In any case, the *timing* and *dosage* are essential

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# V. Conclusion and policy implications

- No simple prescription how to deal with asset price bubbles
- No instrument worked well under all circumstances
- Large heterogeneity: Appropriate responses depend on the characteristics of bubbles and on the economic and institutional environment

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 Main factors: Lending booms, high leverage, involvement of financial institutions

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- ► Lesson 2: "Cleaning up the mess" is unlikely to be optimal
  - Policy measures can be effective in mitigating crises
  - Cleaning strategy risks causing the next crisis

Lesson 1: Type of financing (debt vs. equity) matters more than the type of bubble assets

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- Policy measures can be effective in mitigating crises
- Cleaning strategy risks causing the next crisis
- Lesson 3: Timing and dosage are of the essence
  - Late interventions can be ineffective or even harmful
  - This calls for a continuous *macroprudential analysis* trying to detect the emergence of bubbles early on

- Lesson 4: No instrument appears to be dominant to deal with asset price bubbles
  - Trade-off: Macroprudential policy is more targeted and subject to fewer conflicts of interest but can more easily be circumvented
  - Interest rate tools and macroprudential tools appear to be complementary

- Lesson 4: No instrument appears to be dominant to deal with asset price bubbles
  - Trade-off: Macroprudential policy is more targeted and subject to fewer conflicts of interest but can more easily be circumvented
  - Interest rate tools and macroprudential tools appear to be complementary
- Combination of an *early-warning system* through macroprudential oversight, a *macroprudential regulatory framework* responding to warning signs, and a *monetary policy acting proactively* when macroprudential policies are ineffective may be a promising way how to deal with asset prices bubbles

# Back-up: Current situation

- Build-up of risks in many market segments due to search of yield (= consequence of earlier cleaning strategy)
- Potential exaggeration of price development in real estate markets, stock markets, corporate bonds...
- But: No clear threat to financial stability as long as there is no sharp expansion of credit

# Back-up: Current situation

- Build-up of risks in many market segments due to search of yield (= consequence of earlier cleaning strategy)
- Potential exaggeration of price development in real estate markets, stock markets, corporate bonds...
- But: No clear threat to financial stability as long as there is no sharp expansion of credit
- Risks from a leaning interest rate policy especially high after a financial crisis
  - Example: Sweden plunged into deflation when policy rates were raised
- Macroprudential policy may be *better suited* in current times to deal with the asset price boom